

Join US!

Assistant Manager/ Manager (Logistics-Sales)

Responsibilities ;

- To develop new business both air and sea freight including domestic service i.e. customs clearance, transportation, etc.
- Develops and plans sales & marketing strategy and business plan to achieve the projected premium and profitability targets.
- Review and develop the efficiency of business flow of the company to compete with other competitors, and make improvement, if necessary.
- Analyze market information and development trend to gain competitive advantage against competitors and recommend to Management on strategies to gaining market share for business.
- Provide marketing support and knowledge within the company.
- Develop and maintain positive relationship with targeted and existing accounts, and ensure that sales professionals servicing the accounts receive updates on the status.
- Updated data in RCL internal system.

Qualifications ;

- Bachelor degree in Business administration/ Logistics or any related field
- Minimum 5 years working experience in freight forwarding with understanding of all related process and documents
- Extensive knowledge of logistics services, freight forwarding and shipping lines.
- Good skills of MS Office (Word, Outlook, Excel and Power point)
- Teamwork oriented. Ability to handle multi task with good managerial skill and high tactic in monitoring of rapid information flow
- Good command in reading and writing English



talentacquisition@rclgroup.com



02-2961394



www.rclgroup.com

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